

Massachusetts Guaranteed Issue Nongroup Membership¹
as of December 31, 2002

Non Group Membership HMO Total Membership	Type of Plan	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
		Members as of 12/31/02	Members as of 12/31/02	Members as of 12/31/02	Members as of 12/31/02	Members as of 12/31/02	Members as of 12/31/02	Members as of 12/31/02	Members as of 12/31/02	Members as of 12/31/02	Members as of 12/31/02	Members as of 12/31/02	Members as of 12/31/02	Members as of 12/31/02	Members as of 12/31/02	Members as of 12/31/02
Aetna Health Inc.	HMO	10	5	14	0	45	3	4	5	83	0	23	13	24	28	257
Blue Cross and Blue Shield of MA, Inc. (HMO Blue - Basic Blue Direct) ²	HMO	328	132	356	20	739	63	152	127	1,631	43	690	452	331	299	5,363
Blue Cross and Blue Shield of MA, Inc. (HMO Blue - Blue Direct)	HMO	962	296	1,171	17	2,254	177	472	325	4,633	45	2,147	1,653	912	1,175	16,239
CIGNA HealthCare of Massachusetts, Inc.	HMO	5	0	5	0	20	2	8	3	69	0	22	8	19	112	273
Fallon Community Health Plan, Inc.	HMO	3	0	1	1	54	3	3	0	180	0	16	6	5	652	924
Harvard Pilgrim Health Care, Inc. (Alt. Plan) ²	HMO	111	9	93	24	331	3	6	11	1,002	0	508	185	350	94	2,727
Harvard Pilgrim Health Care, Inc. (Std. Plan)	HMO	192	13	193	27	658	4	9	21	2,004	1	1,058	303	673	245	5,401
Health New England, Inc.	HMO	0	150	0	0	0	71	360	174	0	0	0	0	0	5	760
Tufts Associated HMO, Inc.	HMO	69	8	34	0	175	9	20	19	546	0	208	89	206	91	1,474
United HealthCare of New England, Inc.	HMO	11	0	57	0	3	0	1	0	17	0	15	5	3	5	117
Total		1,691	613	1,924	89	4,279	335	1,035	685	10,165	89	4,687	2,714	2,523	2,706	33,535

Non Group Membership HMO Total Subscribers	Type of Plan	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
		Subscribers as of 12/31/02	Subscribers as of 12/31/02	Subscribers as of 12/31/02	Subscribers as of 12/31/02	Subscribers as of 12/31/02	Subscribers as of 12/31/02	Subscribers as of 12/31/02	Subscribers as of 12/31/02	Subscribers as of 12/31/02	Subscribers as of 12/31/02	Subscribers as of 12/31/02	Subscribers as of 12/31/02	Subscribers as of 12/31/02	Subscribers as of 12/31/02	Subscribers as of 12/31/02
Aetna Health Inc.	HMO	10	4	10	0	35	3	4	5	61	0	20	11	21	24	208
Blue Cross and Blue Shield of MA, Inc. (HMO Blue - Basic Blue Direct) ²	HMO	229	98	249	16	452	36	95	94	1,027	28	409	272	284	175	3,464
Blue Cross and Blue Shield of MA, Inc. (HMO Blue - Blue Direct)	HMO	661	200	741	14	1,301	114	358	222	2,756	24	1,200	943	699	675	9,908
CIGNA HealthCare of Massachusetts, Inc.	HMO	4	0	5	0	18	2	8	3	57	0	16	7	16	94	230
Fallon Community Health Plan, Inc.	HMO	3	0	1	1	34	3	3	0	144	0	16	3	5	548	761
Harvard Pilgrim Health Care, Inc. (Alt. Plan) ²	HMO	96	8	77	22	253	3	6	9	803	0	381	146	314	67	2,185
Harvard Pilgrim Health Care, Inc. (Std. Plan)	HMO	164	13	144	22	484	4	9	16	1,511	1	774	239	581	173	4,135
Health New England, Inc.	HMO	0	125	0	0	0	61	327	161	0	0	0	0	0	4	678
Tufts Associated HMO, Inc.	HMO	62	8	30	0	153	9	17	18	435	0	164	66	179	76	1,217
United HealthCare of New England, Inc.	HMO	9	0	47	0	2	0	1	0	16	0	13	4	3	5	100
Total		1,238	456	1,304	75	2,732	235	828	528	6,810	53	2,993	1,691	2,102	1,841	22,886

Non Group Membership HMO Total Dependents	Type of Plan	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
		Dependents as of 12/31/02	Dependents as of 12/31/02	Dependents as of 12/31/02	Dependents as of 12/31/02	Dependents as of 12/31/02	Dependents as of 12/31/02	Dependents as of 12/31/02	Dependents as of 12/31/02	Dependents as of 12/31/02	Dependents as of 12/31/02	Dependents as of 12/31/02	Dependents as of 12/31/02	Dependents as of 12/31/02	Dependents as of 12/31/02	Dependents as of 12/31/02
Aetna Health Inc.	HMO	0	1	4	0	10	0	0	0	22	0	3	2	3	4	49
Blue Cross and Blue Shield of MA, Inc. (HMO Blue - Basic Blue Direct) ²	HMO	99	34	107	4	287	27	57	33	604	15	281	180	47	124	1,899
Blue Cross and Blue Shield of MA, Inc. (HMO Blue - Blue Direct)	HMO	301	96	430	3	953	63	114	103	1,877	21	947	710	213	500	6,331
CIGNA HealthCare of Massachusetts, Inc.	HMO	1	0	0	0	2	0	0	0	12	0	6	1	3	18	43
Fallon Community Health Plan, Inc.	HMO	0	0	0	0	20	0	0	0	36	0	0	3	0	104	163
Harvard Pilgrim Health Care, Inc. (Alt. Plan) ²	HMO	15	1	16	2	78	0	0	2	199	0	127	39	36	27	542
Harvard Pilgrim Health Care, Inc. (Std. Plan)	HMO	28	0	49	5	174	0	0	5	493	0	284	64	92	72	1,266
Health New England, Inc.	HMO	0	25	0	0	0	10	33	13	0	0	0	0	0	1	82
Tufts Associated HMO, Inc.	HMO	7	0	4	0	22	0	3	1	111	0	44	23	27	15	257
United HealthCare of New England, Inc.	HMO	2	0	10	0	1	0	0	0	1	0	2	1	0	0	17
Total		453	157	620	14	1,547	100	207	157	3,355	36	1,694	1,023	421	865	10,649

¹ Represents membership in guaranteed issue nongroup health plans subject to M.G.L. c. 176M excluding membership in guaranteed issue health plans available only on a group conversion basis (please see separe report for this information).

² Beginning November 1, 2001, carriers were permitted to offer an alternate guaranteed issue health plan in addition to the standard guaranteed issue health plan. Blue Cross and Blue Shield of Massachusetts, Inc. and Harvard Pilgrim Health Care, Inc.began offering the noted plans on November 1, 2001.